



Press Release . 30<sup>th</sup> September 2016



## ManWinWin now available in Russian

**Base Metals, a recent ManWinWin's client, is the first company to use the newly-released Russian version of the software.**

Headquartered in Erevan, Armenia, Base Metals is part of the VALLEX group, a reference Armenian player working in a wide variety of spheres such as mining industry, hydrometallurgy, pyro metallurgy, information technology and tourism.

ManWinWin Software was the chosen solution by the company's copper extraction unit to manage the areas of Maintenance Intervention, Purchasing Management and Stock Management.

The implementation was held by DASSTEC B2B, a Romanian company and ManWinWin's partner for several years in Central and Eastern Europe market. DASSTEC's Project Manager and Senior Consultant Ema Ciochiu explains the specificities in this process: "the project was a successful one as everyone was quite receptive and willing to work with the software. We have achieved the goal of implementing a solution for a good and solid maintenance, incorporating both Purchasing and Stock management."

This is the software's debut running in its Russian version, enlarging a portfolio of languages that already includes English, Spanish, French, Portuguese (from Portugal and Brazil) and Romanian. It represents a remarkable first step to penetrate a wide Russian-speaking market - a language spoken by 260 million people worldwide - and a pivotal step to reinforce ManWinWin's internationalization strategy.

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## **About Navaltik Management**

Navaltik Management is a Portuguese Engineering consultancy company, which started off in 1981. It specializes in maintenance management and organization as well as maintenance management software (CMMS) development and implementation. ManWinWin Software currently has a specialized team made of talented people, which has grown 40% in the past 18 months. The company's revenue grown nearly 40% in the past 6 years, and this year it is estimated a growth of 20%. Navaltik, expanding a client base currently settled around 30 countries worldwide, including global companies such as Alstom, Danone, Essilor, Dupont Group, Four Seasons, among others, has also a network of local partners in Brazil, Turkey, Romania, Saudi Arabia, Australia, Indonesia and Vietnam, all of which report to its Head Office in Lisbon, Portugal.

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