



**Press Release . 30th March 2016**



## **ManWinWin is now operating in Vietnam**

**ManWinWin has given another step towards its internationalization strategy in Asia, closing a new partnership with ECC Bách Khoa, a Vietnamese company specialized in engineering consultancy and energy efficiency.**

With headquarters in Hanoi, ECC Bách Khoa specializes in energy management, helping customers reducing costs and improving productivity with energy audit, management and efficiency projects, offering certified training and also selling efficient lighting, ventilation, compressed air and electrical systems equipment, amongst others.

With a vast list of customers in the industrial sector, it now joins the ManWinWin Software team as an official partner selling computerized organization and maintenance solutions, a network that already includes market presence in Brazil, Turkey, Romania, Saudi Arabia, Australia, Indonesia and now Vietnam.

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## **About Navaltik Management**

Navaltik Management is a Portuguese Engineering consultancy company, which started off in 1981. It specializes in maintenance management and organization as well as maintenance management software (CMMS) development and implementation. ManWinWin software reported revenue of almost 700 thousand euros in 2015, which represents an average growth of 10% per year in the past 6 years, and it currently has a specialized team made of talented people, which has grown 40% in the past 18 months. Navaltik estimates to grow more than 20% this year, expanding a client base currently settled around 25 countries worldwide, including global companies such as Alstom, Danone, Essilor, Dupont Group, Four Seasons, among others, as well as the network of local partners in Brazil, Turkey, Romania, Saudi Arabia, Australia, Indonesia and Vietnam, all of which report to its Head Office in Lisbon, Portugal.

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